

BURN STANDARD COMPANY LIMITED
(A Subsidiary of BBUNL)
(A Govt.Of India Undertaking)
SALEM-636 005

Phone: 2341402

FAX.No: 2341407

INVITATION TO TENDER FOR RESIN SYSTEM FOR LADLES(2 PART SYSTEM)

Tender No. : S/T42/2008-09/16.06.2008
Due date of Submission : 23.07.2008 at 09.00 A.M.
Due date of Opening : 23.07.2008 at 10.00 A.M.(Techno-Commercial Bid only)
EMD to be submitted : Rs.2,50,000/-

TECHNO-COMMERCIAL BID(PART-I)

To

Dear Sirs,

Sub: Supply of RESIN SYSTEM FOR LADLES.

1) Offers are invited for supply of the following items as per details given below: -
(Description, Quantity & Specification As per Annexure –A)

NOTE: - I) Contracts made under this tender will be governed by BURN STANDARD's General Conditions of Contract for supply/purchase and invitation to tenderer and instructions therein as per Annexure-'General Conditions of Contract' Enclosed.

2) **SUBMISSION OF TENDER: -**

The Tender is required to be submitted to Chief manager (Materials Management), Burn Standard Co.Ltd.Salem-636 005 in Triplicate in Two Parts:

- i) Technical and Commercial Bid (Part-I)
- ii) Price Bid (Part-II)

The Techno Commercial Bid (Part-I) should contain the following:

- i) Detailed Technical Specifications.
- ii) The List of Customers with complete Address, Phone No. etc., to whom the Tenderer have supplied the material,.
- iii) Existing Orders
- iv) Technical Literature
- v) Income Tax and Sales Tax Clearance Certificates etc.,
- vi) Any deviations in Commercial Terms and Conditions to Tender Terms

No price details should be given in this bid (Part-I). Earnest Money Deposit should be enclosed in Part-I bid. The Part-II should contain price only.

The Part-I and Part-II bids should be enclosed in a separate envelope and particulars marked on the face of the envelope and properly sealed. Both the envelopes should be placed in a third envelope and sealed. The tender number, date of opening should invariably be indicated on the face of the envelope.

3) **VALIDITY OF THE OFFER:-**

The Offer shall remain valid for 90 days from the date of opening of tender.

4) **DELIVERY:- AS & WHEN REQUIRED FROM AUGUST'2008 TO JULY'2009**

5) **EARNEST MONEY DEPOSIT: -**

An Earnest Money Deposit required to be submitted alongwith the offer as per the details below for tender value exceeding Rs.50,000/-

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VALUE OF TENDER	EMD (Rs.)
Upto 5 Lacs	5,000/-
Above 5 Lacs to 10 Lacs	10,000/-
Above 10 Lacs to 25 lacs	25,000/-
Above 25 Lacs to 50 Lacs	45,000/-
Above 50 Lacs to 1 Crore	1,00,000/-
Above 1 Crore to 2 Crore	1,50,000/-
Above 2 Crores	2,50,000/-

Government Undertaking and Firms Registered with DGS&D and NSIC will however be exempted against proof of Registration Certificate. EMD to be deposited in the form of DD or Pay Order infavour of Burn Standard Co.Ltd., payable at Salem.

Tender without EMD in the desired manner/amount is liable to be rejected. EMD will be returned to the unsuccessful tenderers after finalisation of the order. For successful tenderer, EMD shall be converted to Security Deposit.

6) SECURITY DEPOSIT:-

Successful Tenderer should deposit a sum of 5% of the value of the contract as a Security Deposit , after adjusting EMD by Demand Draft/Pay Order or Bank Guarantee to be sent within 15 days on receipts of our order which will be retained with us as interest free towards performance guarantee till final execution of the contract. This will be returned after successful execution of the contract issue of No-Objection Certificate by the purchaser.

7) BSCL, Salem being an ISO 9001:2000 certified company, the company is supposed to buy material from its Approved Vendors only. CRITERIA FOR GETTING ENLISTED IN OUR APPROVED LIST:-

Already Approved Vendors need not supply any sample.

In case of New Vendors:-

- 1) The Vendors have to supply on FREE OF COST a sample of
 - Liquid Resin 1.0 kg
 - Powder Resin 0.5 kg
 - Catalyst0.2 kg

For our Laboratory Tests at first. In case of successful results from our Laboratory Tests.

- 2) The Vendors have to supply on FREE OF COST a sample of
 - Liquid Resin..... 30.0 kgs
 - Powder Resin.....10.0 kgs
 - Catalyst 3.0 kgs

For 1MT MCB TRIAL MIX at our Factory. In case of successful results from the Trial Test at our Factory.

- 3) The Vendors from the TRIAL TEST at our Factory, System(in the event of their rates areL-1) which will be taken for production of MCB bricks which will be supplied to SAIL Plants Converters/Ladles. In case, the performance of our MCB bricks produced by using The above Resin System is found to be satisfactory, then only the vendor concerned will be Considered for enlistment in our Approved Vendors List.

7) INSPECTION: -

Inspection will be carried out by company's authorised representatives.

8) CONSIGNEE: -

BURN STANDARD COMPANY LIMITED,
REFRACTORY & CERAMIC WORKS,
P.B.NO: 565, SALEM-636 005.

9) Rate should be quoted on DOOR DELIVERY basis inclusive of Freight and not on Freight To-Pay basis.

10) The purchaser reserves the right to increase or decrease the quantity upto 30% of the ordered during the currency of the contract on the same Price, Terms and Conditions with suitable extension of delivery period.

11) It will be the responsibility of the supplier to ensure safe receipt of the ordered material in Burn Standard Co.Ltd., Salem.

12) LIQUIDATED DAMAGE: -

In the event of late delivery of material, BSCL will reserve the right to recover from the Tenderers by way of liquidated damage equivalent to 2% price of the material per month including Tax, Duties and Freight.

13) RISK PURCHASE: -

Without serving any notice, BSCL reserves the right to procure the materials from elsewhere at the Tenderer's risk any cost in the event of failure to deliver the materials within time, and according to specification and or Terms and Conditions specified.

14) PAYMENT TERMS: -

Our Terms Of Payment is 60 days from the date of submission of the bill to our Accounts Department against supply.

15) PRICE: -

Tenderers are expected to confirm in Techno-Commercial Bid that their quoted prices are firm till completion of our order.

16) PRICE ESCALATION:-

Since the prices of Liquid and Powder Resin is based on the Phenol prices, For every increase or decrease in

the price of Phenol by Rs.1/-p.kg, the rates shall be increased or decreased as follows:-

- a) By Rs.0.70 per kg for Liquid Resin and
- b) By Rs.0.90 per kg for Powder Resin

[The effect of the Phenol prices shall be applicable in the following month (e.g.,the rates of Phenol prevailing in the month of July'08 shall be applicable for the supplies to be made in the month of August'08. This is because the supplier is expected to maintain at least one month stock of Phenol at his works.

And, the price escalation will be provided based on the documentary evidence like price change circular from Hindustan Organic Chemicals Ltd.,/Schenectady Herdillia Chemicals Ltd.,(manufacturer of Phenol in the country) as and when there is a price revision].

17) PACKING: -

Attention is drawn to clause six of BSCL's General Conditions of Contract for supply/purchase.

18) TRANSIT INSURANCE: -

The purchaser will not pay separately for transit insurance and the supplier will be responsible till the entire stores ordered for arriving in good condition at the destination mentioned in the delivery schedule.

19) WARRANTY: -

Conditions laid down in clause XXVI of Burn Standard's General Conditions of Contract for supply/purchase shall be for a period of 30 months from the date of supply of 24 months from the date of commission whichever is earlier.

20) RIGHT OF ACCEPTANCE: -

This office does not pledge itself to accept the lowest or any other tender and reserves to itself the right of acceptance of the whole or any part of the tender or portion of the quality offered and you shall supply the same at rate quoted above.

21) COMMUNICATION ACCEPTANCE: -

Acceptance by the purchaser will be communicated by FAX, express letter of acceptance or formal "Acceptance of Tender". In case where acceptance is communicated by FAX or express letter, the formal acceptance of tender will be forwarded to you as soon as possible but the instruction contained in the telegram or express letter should be acted upon immediately.

22) This tender is not transferable.

23) BSCL reserves the right to accept or reject any tender in full or part without assigning reasons thereof.

ENCLOSURE: -

- 1) Technical Specification-Part-I (Annexure-A)
- 2) Price-Bid Format-Part-II(Annexure-B)
- 3) General conditions of Contract for supply

For BURN STANDARD COMPANY LIMITED,

(R. Raghunathan)
General Manager.

We agreed to the above Terms and Conditions.

Signature of the Tenderer with Address

TECHNICAL SPECIFICATIONS:- (PART-I)

ANNXURE-'A' TO TENDER NO: S/T42/2008-09/16.06.08

A) LIQUID RESIN:- 140.000 mt

- 1) Viscosity in CPS at 25 deg.C: 7000 to 12000 at 30 deg.C: 5000 to 7000
- 2) Solid Contents in % : 71% Min. at 150 deg.C for 1 hour
- 3) Gel Time in Sec.at 150 deg.C with 10% Hexamine : 50 to 85
- 4) Specific Gravity at 25 deg.C : 1.16 to 1.20
- 5) Free Phenol : 1% Max.
- 6) Free Formaldehyde : Nil
- 7) Water Content: 2.5% Max.
- 8) Fixed Carbon : 40 % Min.
- 9) Shelf Life : 6 Months Min.
- 10) Consumption : 2.0%(i.e., 20kgs./MT Max. existing our operation parameters in our mixes)

B) POWDER RESIN:-.....58.000mt

- 1) Melting Point : 80 to 90 deg.C
- 2) Gel Time at 150 deg.C in Sec. : 45 to 70
- 3) Hexamine Content in % : 8 to 12
- 4) Sieve Analysis : (-200mesh; BS) –95% Min.
- 5) Norton Flow at 125 deg.C inclined at 65 deg.Angle: 17 to 27 mm

C) HEXAMINE (CATALYST):.....14.000mt

- 1) Hexamine Content : 94% Min.
- 2) Fineness : 90% Min. passing through 200 mesh (B.S)

D) AGEING TIME:- Between 8 to 20 Hrs.

[Maximum of consumption of Liquid Resin should not exceed 2.0% i.e., 20kgs per MT of the batch of 1 MT consistently].

Signature of the Tenderer with Seal & Date

PRICE-BID(PART-II)

ANNEXURE-‘B’ TO TENDER NO: S/T42/2008-09 dt.16.06.08

Item: LIQUID RESIN, SOLID RESIN & CATALYST

INDIGENEOUS SUPPLIER: -

<u>Details</u>	<u>Price/Unit</u>
Base Rate (Including P&F)	Rs.
Freight	Rs.
Excise Duty (%) Rs.	
CST/ST (%) Rs.	
TOTAL	----- Rs. -----

FOREIGN SUPPLIER: -

F.O.B

C&F CHENNAI/TUTICORIN

CIF –CHENNAI/TUTICORIN

NOTE:

- 1) The Indigenous Suppliers are required to submit their offer on FOR SALEM basis furnishing Break Up cost as above.
 - 2) Foreign Suppliers are required to submit their offer on FOB, C&F and CIF Chennai & Or Tuticorin Port.
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Signature of the Tenderer with Seal & Date